Why Canada Life?







Agenda

Corporate History	,
 Canada Life at a glance 	
Recent awards	1:
■ Financial strength	1
 Why choose Canada Life 	2

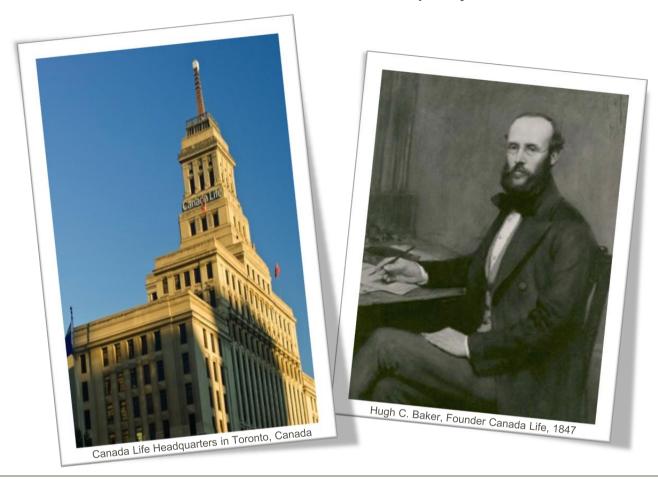






Over 175 years of experience for more security

Hugh C. Baker pioneered Canada's first life insurance company, Canada Life Assurance Company.





Over 175 years of experience for more security

Founded in 1847 and therefore the oldest life insurance company in Canada

1903 First European foundations in Ireland and Great Britain

2020 London Life, Canada Life and Great West Life merge into one brand: Canada Life.

2000 Market entry in Germany,

Offices in Cologne and Neu-Isenburg

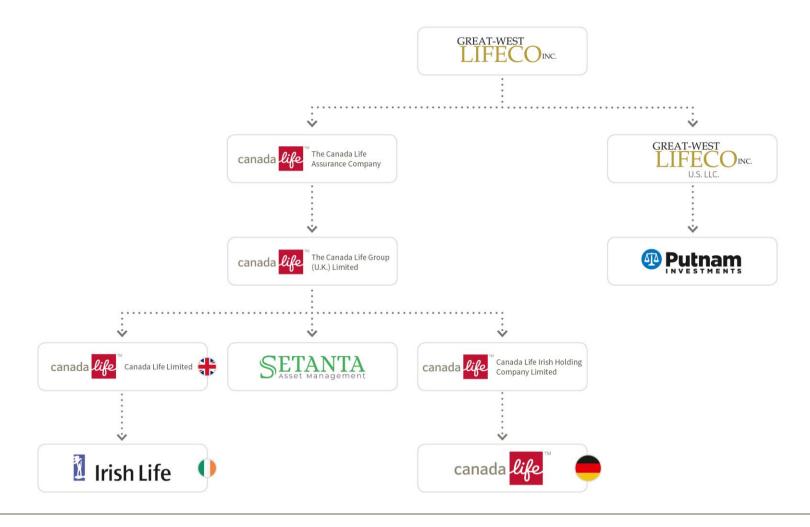
Since **2003** part of Great-West Lifeco Inc.







Corporate Structure



Simplified illustration Why Canada Life?



Canada Life at a glance

CANADA *

- Parent company in Toronto
- Over 175 years of experience
- Excellent financial strength
- Strong solvency

GERMANY

- For over 20 years insurance specifically for the German market
- Cologne branch
- Positive product testing in the press
- Legal supervision by BaFin in Bonn
 Germany and by Central Bank of Ireland in Dublin
- German-speaking Customer- and Broker-Service



Canada Life Germany in figures

Key Figures Canada Life Assurance Europe plc Germany						
Assets under management (including reinsured assets)	€ 8,231.25 mill.					
Premium Income	€ 1,041.15 mill.					
New Business (APE)	€ 103.00 mill.					
Solvency Ratio (without transitional measures)	174 %					
Employees working for Canada Life in Ireland and Germany	742					
Customers	576,036					
Policies	596,838					

Status: December 31th 2022 Why Canada Life?

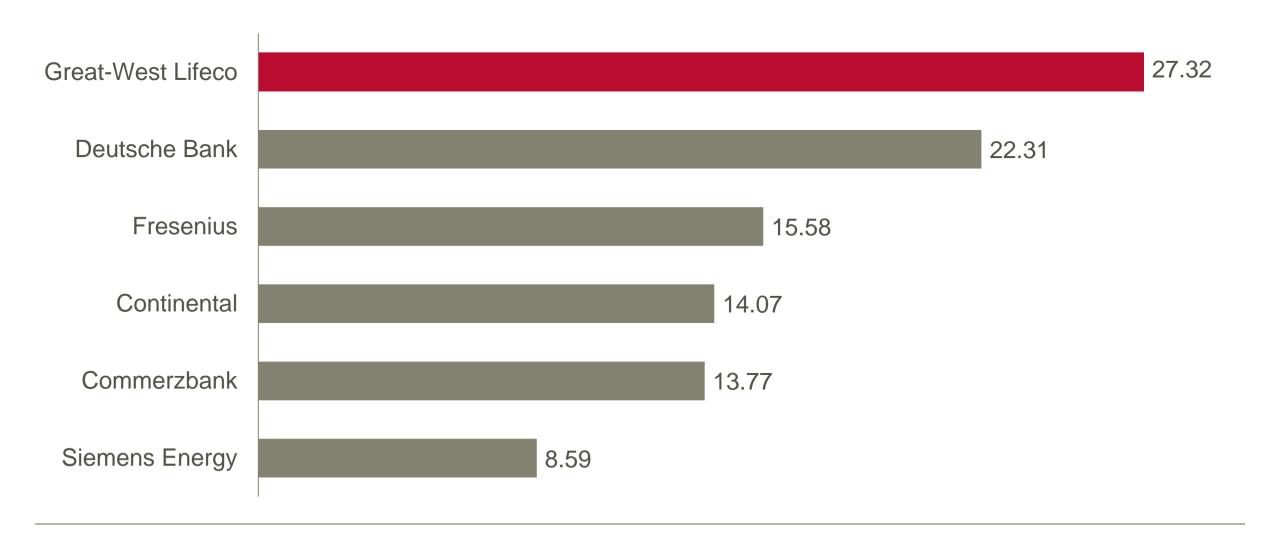


We are proud to be part of a strong financial services group

Key Figures Great-West Lifeco Inc.	
Assets under management	€ 1,722.25 bill.
Premium income and new deposits	€ 120.10 bill.
Employees worldwide	31,000
Customers worldwide	38 mill.



Higher market capitalisation than some DAX companies (In € billion)





Long experience thanks to strong Canadian parent company

Comparison of premium volume in new and existing business between Canada Life and the entire German insurance market for individual insurance (life).

CANADA I*I

- Population: 37.97 mill.
- New Business (Premium/GWL Group): € 152 mill.
- Existing Business: € 5.9 bill.

GERMANY

- Population:
 - New Business (Premium): € 411 mill.
- Existing Business (Main insurance): € 4.6 bill.

Sources: Canada figures: Canada Life, 2020, exchange rate as of 31 December 2020; figures Germany: GDV, Life Insurance in Figures 2020 https://www.destatis.de/DE/Themen/Gesellschaft-Umwelt/Bevoelkerung/Bevoelkerungsstand/_inhalt.html

83.16 mill.







Current corporate Awards

Company

Strong Partner.
Strong Performance.







Latest Product Awards

Pension Saving Products

Strong Partner.

Strong Performance.











Latest Product Awards

Risk tariffs

Strong Partner.

Strong Performance.















Financial strength of Canada Life

The financial strength of the Canada Life Group – and thus their solvency in case of claims – is rated by the leading rating agencies as excellent. The ratings are continually at a high level.

Rating agency	Rating		
A.M. Best Company	A+ (outstanding)		
DBRS Morningstar	AA (excellent)		
Fitch Ratings	AA (very strong)		
Moody's Investors Service	Aa3 (excellent)		
S&P Global Ratings	AA (very strong)		



Very strong financial position: Credit rating for Canada Life Germany

The German rating agency Assekurata certifies Canada Life Germany a very strong financial position (AA) with a stable outlook. AA is currently the highest credit rating awarded by Assekurata.



Extracts from the assessment:

- High returns despite difficult market
- Risk management above market average
- Solvency position robust to external market shocks

Conclusion: Canada Life in Germany is well positioned for the future!



Also stable and secure in the future



Canada Life has a high equity base, which [...] ensures a significant level of corporate security.



[...] Canada Life's solvency position [is] **significantly less vulnerable** to potential **stress scenarios**, especially an interest rate shock, than that of traditional life insurers.



The core elements of Solvency II were implemented at an early stage and are an integral part of the organisation.



The rating with a **stable outlook** takes into account Canada Life's **above-average growth development** in recent years in conjunction with a **low lapse rate** and **high profitability** of the operational business.



Ratings across industries

AAA	AA+	AA	AA-	A+	Α	A-	BBB+	ввв	
Apple Johnson & Johnson Microsoft	Gen Re	Allianz Amazon Berkshire Hathaway INC	Lisc	Coca Cola Shell Siemens Toyota	BMW Deutsche Bank Santander SAP	Bank of America Daimler HSBC	Heineken VW	Bayer EON Fresenius Lanxess Telekom	Alcoa (BB+) Bilfinger (BB+) Twitter (BB+) Thyssen-krupp (BB-)

AAA	AA+	AA	AA-	A+	Α	A-	BBB+	BBB	
		canada <mark>life</mark>		Alte Leipziger AHL Gruppe Credit Life	Debeka DELA Inter Versicherung	Bayerische Beamten Lebens- versicherung a.G.	PrismaLife AG		
				Deutsche Rück Rhion Versicherung AG VGH	Signal Iduna Stuttgarter Lebensversicherung a.G.	My Life			



Solvency: High security for the customer

Another measure of financial strength:

The **Solvency II** ratio reaffirms Canada Life's risk-bearing capacity and financial strength and shows that the company is in an excellent position in the German market.

Solvency ratio without transitional measures 174 %

Solvency ratio: 31 December 2022 Why Canada Life?







Why choose Canada Life

Facts that make Canada Life a top-class financial services provider in Germany and worldwide.

Company

- Financial strength
- Competence
- Market leader in the field of critical illness cover
- Over 175 years of experience
- Size



Strong brand: "One Brand. One Company."

The three traditional brands London Life, Canada Life and Great-West Life became one strong brand in 2020: Canada Life.

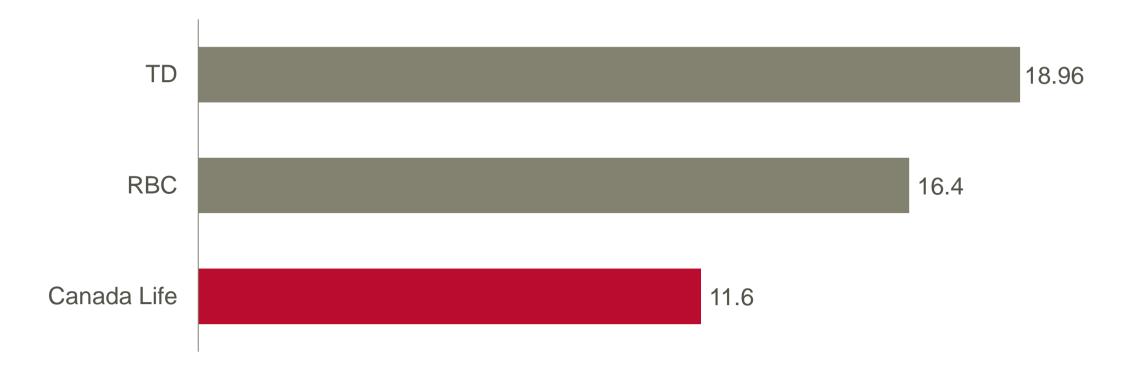


Status: 31 December 2022 Why Canada Life?



Canada Life is the third highest valued brand in Canada

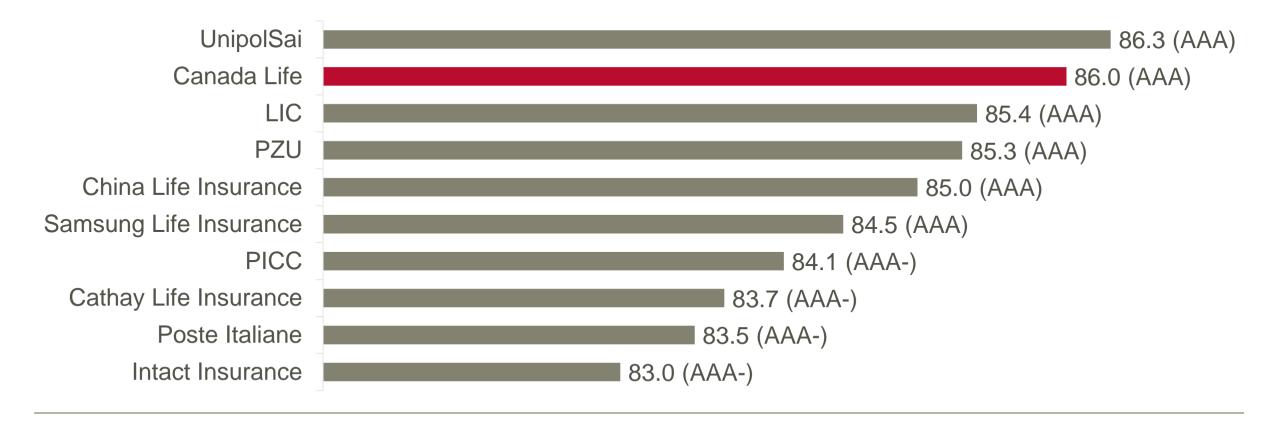
According to the Brand Finance Global Brands Report 2024, Bank TD is the highest valued brand in Canada, followed by Bank RBC. Canada Life is the third highest valued brand in Canada with a brand value of 11.6 billion US dollars. Worldwide, the insurer is ranked 178th among the 500 most valuable brands.





World's 10 strongest insurance brands (2023)

Brand Finance analyses insurers using numerous data points and provides ratings. Marketing, capital strength and business development are decisive in the end. Canada Life achieves 2nd place with a brand strength index of 86 points and thus a rating of "AAA".





Our premise for the future: My life. Better insured.

Getting a little better every day. For you and our mutual customers. That's what Canada Life stands for!





Please note carefully that this is a translation of German documents and not in any case binding for Canada Life. The documents provided are translated marketing literature and not under any circumstances substituting or altering the policy conditions or literature to be given as per German legal requirements.

This booklet/flyer/brochure/presentation has been carefully translated by Canada Life in order to indicate nonbinding some key principles of workplace pension plans to an English-speaking audience.

Information published in this booklet/flyer/brochure/presentation is supplied by Canada Life and, where indicated, by certain third parties. Canada Life takes every care and precaution to ensure that the information published in this booklet/flyer/brochure/presentation is accurate but can't guarantee or can be held liable for its accuracy or timeliness and Canada Life may change the information at any time without notice. You must not rely on the information in this booklet/flyer/brochure/presentation, and you acknowledge that you must take appropriate steps to verify this information before acting on it.

Canada Life publishes this booklet/flyer/brochure/presentation 'as is' without any warranty of any kind, express or implied, as to the accuracy of the information or the products or services referred to in this booklet/flyer/brochure/presentation (in so far as such warranties may be excluded under any relevant law) and to the extent permitted by law, neither Canada Life shall be liable for any losses or damage whether direct or indirect (including, without limitation direct or indirect loss of profits), consequential, special or otherwise incidental that may result from use of this booklet/flyer/brochure/presentation howsoever arising.

The past performance of Canada Life or any other company referred to in this booklet/flyer/brochure/presentation cannot be relied upon as a guide to its future performance. The price of shares and the income derived from them can go down as well as up and investors may not recoup the amount originally invested.

Any reference to any product or service which has been or may be provided by Canada Life or any other company does not amount to a promise that such product or service will be available at any time. Changes to or improvements in such products or services may be made at any time without notice.

Canada Life owns the copyright in the content published in this booklet/flyer/brochure/presentation except where otherwise indicated by a third party's proprietary notice. Images, trademarks and brands are also protected by other intellectual property laws and may not be reproduced or appropriated in any manner without written permission of their respective owners. Unless specifically prohibited by a notice published on any page, you may make a print copy of such parts of this booklet/flyer/brochure/presentation as you may reasonably require for your own personal use provided that any copy has attached to it any relevant proprietary notices and/or disclaimers. All other use is prohibited.

Any policy taken up with Canada Life Assurance Europe plc will be entirely documented in German language and German law applies.